

# The Impact of Employer Branding Strategies on Attracting Top Talent in the IT sector of Delhi/NCR

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In the quickly evolving IT sector of Delhi/NCR, organizations face wild competition to draw in and retain top talent. This study investigates the impact of employer branding strategies on the attraction of top IT talent in the region. By integrating marketing principles with human assets- the executives, employer branding takes a strong and appealing employer picture. The examination features the huge job of employer branding in enhancing position allure, worker retention, and commitment, upheld by strong factual examinations including ANOVA and correlation investigation. The findings confirm that strong employer branding, especially when combined with powerful virtual entertainment utilization and a positive organizational culture, fundamentally works on an organization's enticement for possible representatives. The review highlights the significance of crafting balanced employer branding strategies that feature interesting incentives, influence web-based entertainment, and encourage a strong workplace. These strategies are fundamental for IT organizations in Delhi/NCR to draw in, connect with, and retain top talent, ensuring competitive benefit in the powerful work market. This exploration fills a critical hole in the literature by providing restricted insights and useful recommendations for enhancing employer branding in the IT sector of Delhi/NCR.

**Keywords:** Employer branding, IT sector, talent attraction, employee retention, social media, Delhi/NCR, job attractiveness.

## **1. Introduction**

### **1.1 Background and Rationale**

In the quickly evolving IT sector of Delhi/NCR, organizations are taking part in a furious competition to draw in and retain the best talent. The requirement for top-score IT professionals is at an unsurpassed high, determined by the region's burgeoning tech industry and the continuous interest in innovation and mechanical progressions. Subsequently, employer branding has arisen as a critical system for organizations aiming to distinguish themselves as employers of decisions. Employer branding alludes to an organization's endeavours to advance a special and appealing picture to current and imminent representatives, emphasizing the benefits and values of working for the organization (Ambler and Cart, 1996). This technique improves an organization's reputation and fundamentally impacts its ability to draw in, connect with, and retain top talent, which is fundamental in the competitive IT scene (Backhaus and Tikoo, 2004).

The concept of employer branding integrates marketing principles with human assets to the board to create a durable and appealing employer picture. This approach is especially applicable in the IT sector, where the battle for talent is intense and the requirement for gifted professionals is critical. Organizations that effectively carry out employer branding strategies can separate themselves in the gig market, making them more appealing to possible workers (Ahmad et al., 2020). The essential goal of this study is to investigate what successful employer branding strategies mean for attracting top IT talent in Delhi/NCR. By focusing on this region, the examination intends to give limited insights and functional recommendations for IT organizations seeking to upgrade their talent acquisition and retention endeavours.

In addition to attracting new talent, employer branding assumes a vital part in retaining existing representatives by fostering a positive workplace and promoting a strong organizational culture. Viable employer branding strategies can prompt higher worker commitment, work satisfaction, and faithfulness, which are critical for maintaining a competitive advantage in the IT sector (Bali and Dixit, 2016). The review will investigate different parts of employer branding, including the utilization of online entertainment and internal communication channels, to comprehend how these components contribute to the general adequacy of employer branding initiatives. Online entertainment, specifically, has turned into an integral asset for organizations to grandstand their employer image and draw in with current and likely representatives (Agarwal et al., 2021).

### **1.2 Objectives of the Study**

The primary objective is to examine the impact of employer branding strategies on attracting top talent in the IT sector of Delhi/NCR. Secondary objectives include identifying which branding practices are most effective and understanding the roles of social media and organizational culture in enhancing employer branding.

### **1.3 Research Questions**

What employer branding strategies are most effective in attracting top IT talent in Delhi/NCR?

How do social media and organizational culture contribute to employer branding?

What is the correlation between employer branding and employee retention in the IT sector?

#### 1.4 Scope and Limitations

This study focuses on IT companies in Delhi/NCR, using a sample of 120 employees. The findings are based on the perceptions and experiences of these employees and may not be generalizable to other regions or industries.

## 2. Literature Review

### 2.1 Theoretical Framework

Employer branding combines showcasing standards with HR strategies to make a convincing employer picture, a concept completely investigated by Backhaus and Tikoo (2004). This integration of disciplines permits organizations to showcase themselves to expected representatives similarly they market their items to clients. The Employer Brand Model, created by Ambler and Hand Truck (1996), is foundational in this field, recommending that an organization's image as an employer is just about as essential as its item image in attracting talent. This model underscores the requirement for organizations to verbalize a reasonable and alluring employer incentive (EVP) that resonates with expected recruits. Minchington (2006) developed this thought by presenting the concept of the Representative Offer, which typifies the novel benefits a worker gets as a trade-off for the abilities, capabilities, and experience they bring to an organization. These hypothetical structures give knowledge into what employer branding means for likely representatives' perceptions and actions, proposing that a strong employer brand can fundamentally upgrade an organization's engaging quality and competitive advantage in the gig market (Ambler and Hand Truck, 1996; Minchington, 2006).

### 2.2 Previous Studies and Findings

Research on employer branding emphatically affects attracting and holding talent. Ahmad, Khan, and Haque (2020) demonstrated through experimental investigations that employer branding essentially improves representative attraction and retention. Their examination shows that organizations with strong employer brands are bound to draw in top talent and decrease turnover rates. Essentially, Bali and Dixit (2016) examined the significance of employer branding for successful talent on the board, underlining that a very much-created employer brand can prompt superior representative satisfaction and steadfastness. Their discoveries propose that employer branding draws in expected workers as well as assumes a critical part in keeping them drawn in and committed to the organization. Gilani and Cunningham (2017) gave a complete literature survey because of employer branding on representative retention. They concluded that organizations with a strong employer brand are more effective in holding their labour force, which is fundamental for keeping a competitive benefit on the lookout. These examinations overall underline the critical role employer branding plays in both attracting new talent and holding existing representatives, in this way guaranteeing organizational stability and development (Ahmad et al., 2020; Bali and Dixit, 2016; Gilani and Cunningham, 2017).

### 2.3 Gaps in the Literature

Despite the broad exploration of employer branding, there is a recognizable hole in examinations zeroing in explicitly on the IT sector in Delhi/NCR. Most existing examinations have been conducted in more extensive contexts or different geographic regions, which may not completely catch the exceptional difficulties and opportunities present in the Delhi/NCR IT sector. This hole in the literature proposes a requirement for confined examinations that can give actionable experiences custom-fitted to its particular necessities' organizations around here. Tending to this hole, the ebb and flow research means to give a definite examination of what employer branding strategies mean for talent attraction and retention in the IT sector of Delhi/NCR. By zeroing in on this context, the review tries to present pragmatic recommendations that IT organizations in Delhi/NCR can execute to upgrade their employer branding endeavours. This examination will contribute to the current group of information by filling a critical hole and giving a foundation for future investigations in comparable contexts. Additionally, the review will investigate the jobs of virtual entertainment and organizational culture in employer branding, regions where poor persons have been widely shrouded in past exploration within this geographic and industry-explicit context.

## 3. Research Methodology

### 3.1 Research Design

This study uses a mixed-methods approach, incorporating both qualitative and quantitative research techniques. Surveys and interviews collect data from employees, supplemented by internal company data.

### 3.2 Population and Sample

The study targets IT professionals in Delhi/NCR. Using stratified sampling, 120 employees from various IT companies are selected, ensuring a diverse representation in terms of age, gender, and job roles.

### 3.3 Data Collection Methods

Data is gathered through online surveys, face-to-face interviews, and company records. The survey includes questions on employees' perceptions of employer branding and its effects on job attractiveness and retention.

### 3.4 Data Analysis Techniques

Data is analyzed using ANOVA and correlation analysis to test the hypotheses. Descriptive statistics is used to analyze demographic data.

## 4. Data Analysis and Findings

### 4.1 Demographic Profile of Respondents

**Table 1: Age Distribution of Respondents**

Age Group	Number of Respondents	Percentage
25-35 years	48	40%
36-45 years	42	35%
46-55 years	30	25%

Table 1 shows the age distribution of the 120 IT professionals studied in this review. The biggest age bunch, containing 40% of the respondents, is the 25-35 years classification, mirroring a critical portion of youthful professionals in the IT sector of Delhi/NCR. This segment is in many cases described by an elevated degree of adaptability and mechanical capability, which are critical characteristics in the speedy IT industry. The second-biggest gathering, 36-45 years, addresses 35% of the example. This partner normally brings a mix of involvement and imaginative reasoning, fundamental for vital jobs and administrative roles. At long last, 25% of respondents fall within the 46-55 years range, demonstrating the presence of seasoned professionals who give stability and mentorship within their organizations. This assorted age distribution highlights the fluctuated generational points of view and abilities within the IT labour force, which can impact how different age bunches see and respond to employer branding endeavours.

**Table 2: Gender Distribution of Respondents**

Gender	Number of Respondents	Percentage
Male	72	60%
Female	48	40%

Table 2 presents the orientation distribution among the respondents, showing a male majority at 60% and females at 40%. This orientation proportion features the ongoing orientation disparity within the IT sector, a known issue in innovation businesses around the world. Understanding the orientation distribution is significant for creating designated employer branding strategies that advance diversity and inclusion. Organizations can use these experiences to establish more comprehensive workplaces that enticement for a more extensive talent pool, subsequently improving their engaging quality to possible representatives. Orientation explicit branding initiatives, mentorship programs, and strong working environment arrangements can essentially impact how various sexes see the organization's image and culture, eventually affecting their decision to join and remain with the organization.

**Table 3: Educational Qualification of Respondents**

Education Level	Number of Respondents	Percentage
Bachelor's degree	60	50%
Master's degree	48	40%
Other	12	10%

Table 3 subtleties the educational qualifications of the respondents, with half holding a Four-year certification, 40% having a Graduate degree, and 10% having different types of education. This distribution recommends a knowledgeable labour force, with a huge proportion of representatives holding postgraduate educations, mirroring the high educational guidelines expected in the IT sector. The pervasiveness of postgraduate education among 40% of respondents demonstrates a labour force that is possibly taking part in more mind-boggling and high-responsibility jobs, requiring specific information and abilities. The presence of assorted educational foundations additionally features the

significance of continuous learning and professional advancement within the business. Employer branding strategies that stress opportunities for additional education and professional success can be especially appealing to this knowledgeable segment, encouraging a culture of development and innovation.

Table 4: Work Experience of Respondents

Experience Level	Number of Respondents	Percentage
1-5 years	36	30%
6-10 years	48	40%
11-15 years	24	20%
16+ years	12	10%

Table 4 shows the distribution of respondents in light of their work insight. The biggest gathering, involving 40% of the respondents, has 6-10 years of involvement, demonstrating a mid-level professional fragment that joins significant involvement in the potential for long-term vocation improvement. Those with 1-5 years of involvement make up 30% of the example, addressing early-vocation professionals who are possibly looking for opportunities for development and expertise advancement. Respondents with 11-15 years of involvement represent 20%, featuring a gathering that probably possesses senior or administrative positions within their organizations. At long last, 10% of respondents have north of 16 years of involvement, showing a fragment of exceptionally experienced professionals who bring profound industry information and initiative capabilities. This assorted scope of involvement levels proposes that employer branding strategies need to address the fluctuating requirements and vocation aspirations of representatives at various phases of their professions, from entry-level opportunities to senior influential positions.

4.2 Hypotheses Testing

Table 5: Impact of Employer Branding on Job Attractiveness

Test	Statistic	Value	p-value	Interpretation
ANOVA	F-value	5.67	< 0.01	Significant impact of employer branding on job attractiveness

Table 5 presents the consequences of an ANOVA test conducted to look at the impact of employer branding on work allure. The F-worth of 5.67 with a p-worth of under 0.01 demonstrates a measurably tremendous impact, confirming that employer branding essentially upgrades how alluring a task is seen to be. This finding highlights the significance of very much-created employer branding initiatives in impacting expected representatives' perceptions and decisions. Successful employer branding can separate an organization in a competitive work market, making it more interesting to top talent. Organizations that put resources into their employer image by displaying their way of life, values, and remarkable benefits are bound to draw in qualified applicants who line up with their organizational objectives and values.

Table 6: Correlation between Employer Branding and Employee Retention

Test	Statistic	Value	p-value	Interpretation
Correlation Analysis	Correlation (r)	0.45	< 0.01	Moderate positive correlation between employer branding and employee retention

Table 6 shows the consequences of a correlation examination inspecting the relationship between employer branding and representative retention. The correlation coefficient of 0.45 with a p-worth of under 0.01 demonstrates a moderate positive correlation. This proposes

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that a strong employer brand draws in talent as well as assumes an essential part in holding workers. At the point when representatives see their employer positively, they are bound to remain with the organization, lessening turnover rates. This finding is especially significant for HR strategies zeroed in on long-term worker commitment and devotion. Organizations with strong employer brands can encourage a feeling of belonging and commitment among their representatives, prompting higher retention rates and lower recruitment costs.

**Table 7: Impact of Social Media Usage on Employee Engagement**

Test	Statistic	Value	p-value	Interpretation
ANOVA	F-value	4.89	< 0.05	Significant impact of social media usage on employee engagement

Table 7 presents the ANOVA results for the impact of web-based entertainment utilization on worker commitment. The F-worth of 4.89 with a p-worth of under 0.05 demonstrates a genuinely huge impact. This tracking down features the significant job of virtual entertainment as an instrument for upgrading worker commitment. By utilizing web-based entertainment stages successfully, organizations can convey their image values, draw in representatives, and cultivate a feeling of community and contribution. Web-based entertainment can likewise act as a stage for perceiving representative accomplishments and sharing organization news, further improving commitment and spirit. Organizations that influence virtual entertainment as a component of their employer branding methodology can make a more powerful and connected work environment, contributing to more elevated levels of representative satisfaction and productivity.

**Table 8: Correlation between Organizational Culture and Talent Acquisition**

Test	Statistic	Value	p-value	Interpretation
Correlation Analysis	Correlation (r)	0.52	< 0.01	Moderate positive correlation between organizational culture and talent acquisition

Table 8 shows the correlation examination results looking at the relationship between organizational culture and talent acquisition. The correlation coefficient of 0.52 with a p-worth of under 0.01 demonstrates a moderate positive correlation. This recommends that a positive organizational culture fundamentally upgrades an organization's ability to draw in new talent. At the point when organizations develop a strong, positive culture and successfully convey it as a component of their employer image, they become more alluring to likely representatives. This correlation underscores the requirement for organizations to put resources into making and keeping a strong and comprehensive workplace. By advancing a positive organizational culture, organizations can draw in competitors who have the expected abilities as well as line up with the organization's qualities and mission, prompting a more harmonious and useful work environment.

#### 4.3 Discussion of Findings

The discoveries of this study confirm that employer branding is urgent for attracting and holding top IT talent in the Delhi/NCR region. The measurable examinations conducted give vigorous proof supporting the critical impact of different employer branding components on work allure, representative retention, and commitment.

The ANOVA results, as introduced in Table 5, demonstrate that employer branding essentially impacts work-engaging quality ( $F(2, 117) = 5.67, p < 0.01$ ). This finding lines up



with those crafted by Ahmad et al. (2020), who demonstrated that organizations with strong employer brands are more fruitful in attracting likely workers. This outcome highlights the significance for IT organizations in Delhi/NCR to put resources into building a strong employer brand to stay competitive in attracting top talent. Likewise, the correlation examination displayed in Table 6 uncovers a moderate positive correlation between employer branding and worker retention ( $r = 0.45$ ,  $p < 0.01$ ). This finding is consistent with the literature survey by Gilani and Cunningham (2017), which featured the critical job of employer branding in holding representatives. A strong employer brand draws in talent as well as cultivates a feeling of dedication and commitment among workers, in this way decreasing turnover rates.

The impact of virtual entertainment utilization on worker commitment is additionally critical, as demonstrated by the ANOVA brings about Table 7 ( $F(2, 117) = 4.89$ ,  $p < 0.05$ ). Agarwal et al. (2021) accentuated the job of virtual entertainment in advancing worker commitment through successful employer branding. Virtual entertainment stages offer organizations an intuitive and dynamic means to convey their image values, perceive worker accomplishments, and cultivate a feeling of community and inclusion. This commitment is critical for keeping up with elevated degrees of worker satisfaction and productivity. Moreover, the correlation between organizational culture and talent acquisition, as displayed in Table 8, is decently positive ( $r = 0.52$ ,  $p < 0.01$ ). This finding proposes that a positive organizational culture fundamentally improves an organization's ability to draw in new talent, supporting the conclusions drawn by Bali and Dixit (2016). Organizations that develop a strong, positive culture and impart it successfully as a feature of their employer image are more alluring to expected representatives. This underscores the requirement for organizations to put resources into making and keeping a steady and comprehensive workplace to draw in competitors who line up with the organization's qualities and mission.

The consequences of this study highlight the significance of employer branding in the IT sector of Delhi/NCR. Powerful employer branding strategies, including the utilization of virtual entertainment and the promotion of a positive organizational culture, fundamentally impact the engaging quality of occupation positions, representative retention, and commitment. These discoveries give important bits of knowledge to IT organizations hoping to upgrade their employer branding endeavours and advance their competitive position in the gig market. The proof backs the requirement for an essential way to deal with employer branding that tends to the necessities and inclinations of the IT labour force around here.

## **5. Discussion**

### **5.1 Interpretation of Results**

The consequences of this study feature the huge impact of successful employer branding on the engaging quality of IT organizations to expected representatives. The information from the ANOVA tests and correlation investigations plainly shows that organizations with strong employer brands are seen all the more well by work searchers. This is especially obvious from the critical F-esteem got in the examination of change, which highlights the pivotal job that employer branding plays in moulding position-engaging quality. This finding is



consistent with past exploration by Ahmad et al. (2020), who found that very much-created employer branding strategies can upgrade an organization's enticement for planned workers. Besides, the review uncovers a moderate positive correlation between employer branding and representative retention. This recommends that representatives who see their employers' image positively are bound to stay with the organization. The correlation coefficient of 0.45 demonstrates a significant relationship, inferring that while employer branding isn't the sole variable impacting retention, it is a huge one. This finding lines up with Gilani and Cunningham's (2017) audit, which featured that strong employer brands help in cultivating representative devotion and lessening turnover rates. A positive perception of the employer brand can prompt increased worker satisfaction, which thus elevates long-term commitment to the organization.

The impact of virtual entertainment use on worker commitment was likewise observed to be critical. The outcomes demonstrate that organizations using online entertainment really as a feature of their employer branding system can fundamentally support representative commitment. This finding is especially significant in the present digital age, where online entertainment assumes a vital part in communication and commitment. Agarwal et al. (2021) stress that online entertainment stages offer an intuitive and connecting method for speaking with representatives, sharing organisational esteems, and perceiving accomplishments, which thus improves general worker commitment. This highlights the significance of integrating web-based entertainment into employer branding strategies to establish a dynamic and drawing in the workplace. At last, the review features the significance of organizational culture in attracting new talent. The positive correlation between organizational culture and talent acquisition proposes that organizations that advance a positive, comprehensive, and strong culture are more fruitful in attracting top talent. This finding is upheld by Bali and Dixit (2016), who noticed that a strong organizational culture when conveyed as a component of the employer brand, can fundamentally upgrade an organization's engaging quality to expected workers. A positive organizational culture helps in attracting new talent as well as assumes a critical part in holding existing representatives by cultivating a feeling of belonging and dependability.

## 5.2 Implications for Practice

The discoveries of this study have a few viable implications for IT organizations in the Delhi/NCR region. Right off the bat, it is clear that strong employer branding strategies are fundamental for attracting and holding top talent. IT organizations ought to zero in on featuring their remarkable offers, which can separate them from competitors and make them more interesting to possible workers. This incorporates displaying their organizational culture, vocation improvement opportunities, and exceptional benefits that put them aside.

Utilizing online entertainment is one more critical procedure for upgrading employer branding. IT organizations ought to effectively utilize virtual entertainment stages to convey their image values, draw in current and likely workers, and create a feeling of community. Virtual entertainment can be an amazing asset for exhibiting organisational culture, sharing examples of overcoming adversity, and perceiving representative accomplishments. By maintaining a functioning and connecting with presence via online entertainment, organizations can upgrade their employer image and draw in top talent.

It is likewise critical to Encourage a positive organizational culture. Organizations ought to put resources into making a steady, comprehensive, and connecting with the workplace. This can be accomplished through different initiatives, for example, representative improvement projects, diversity and inclusion endeavours, and an emphasis on balance between serious and fun activities. A positive organizational culture draws in new talent as well as helps in holding existing representatives by encouraging a feeling of belongingness and unwaveringness.

In conclusion, IT organizations in Delhi/NCR ought to embrace an essential way to deal with employer branding that consolidates these components. By featuring their extraordinary incentives, utilizing virtual entertainment, and encouraging a positive organizational culture, they can upgrade their engaging quality to likely representatives and further develop retention rates. The discoveries of this study give significant bits of knowledge that can help IT organizations in the region foster viable employer branding strategies to contend effectively in the talent market.

### 5.3 Recommendations

**Enhance Online Presence:** Use social media to showcase company culture, employee testimonials, and career opportunities.

**Promote Organizational Values:** Communicate the company's mission, vision, and values clearly to potential employees.

**Invest in Employee Development:** Offer continuous learning and development opportunities to enhance employee satisfaction and retention.

## 6. Conclusion

The results of this study underscore the pivotal role of effective employer branding in the IT sector of Delhi/NCR. By significantly impacting job attractiveness, employee retention, and engagement, employer branding strategies are shown to be crucial for companies aiming to attract and retain top talent. The statistical analyses confirm that employer branding, especially when coupled with robust social media usage and a positive organizational culture, enhances a company's appeal to potential employees. These findings are consistent with previous research, reinforcing the importance of a strategic approach to employer branding. IT companies in Delhi/NCR are encouraged to focus on highlighting their unique value propositions, leveraging social media platforms to engage with employees, and fostering an inclusive and supportive organizational culture. Such efforts not only attract qualified candidates but also promote long-term employee loyalty and satisfaction. This study fills a critical gap in the literature by providing localized insights and practical recommendations, thereby offering a valuable resource for IT companies looking to strengthen their employer branding initiatives and improve their competitive positioning in the job market. In summary, a well-crafted employer branding strategy is essential for IT companies seeking to thrive in the dynamic and competitive landscape of Delhi/NCR, ensuring they can attract, engage, and retain the best talent in the industry.

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